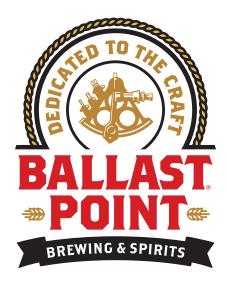


QUICK REFERENCE BRAND GUIDE

January 2015



Badge Logo

This is our primary logo, and should be used whenever possible.









NOTE

The one color logo is slightly different from the full color logo. Please contact us to be sure you are using the correct logo.

Acceptable variations of the badge logo.



Seal Logo

This is our secondary logo, which can be used on packaging both for beer and spirits. Any other use of the seal logo must have Ballast Point approval.









NOTE

The one color logo is slightly different from the full color logo. Please contact us to be sure you are using the correct logo.

Acceptable variations of the seal logo.



Horizontal Logo

In place of the badge logo, the horizontal logo may be used only if it better fits the space.









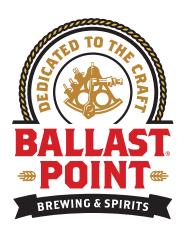
NOTE

The one color logo is slightly different from the full color logo. Please contact us to be sure you are using the correct logo.

Acceptable variations of the horizontal logo.

Additional logos

In certain applications, different versions of the Ballast Point logo may be used depending on the required verbiage. The following are the only acceptable variations.



Use only for brewing materials



Use only for spirits materials



Home Brew Mart

As the original Ballast Point location, Home Brew Mart holds a special place in our history and branding. For materials to be used at Home Brew Mart, or for external advertising that directs to Home Brew Mart, please use the logos provided here.







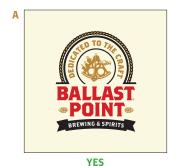
NOTE

The one color logo is slightly different from the full color logo. Please contact us to be sure you are using the correct logo.

Acceptable variations of the badge logo.

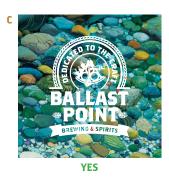
Appropriate usage

See below for examples of do's and don'ts.

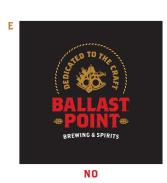


BALLAST
POINT
BREWING & SPIRITS

YES

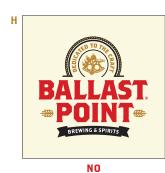


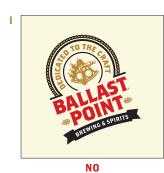


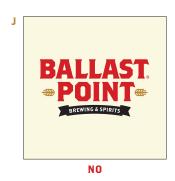


BALLAST
POINT
BREWING & SPIRITS









A Leave plenty of space around the logo. Use Ballast Point Cream or white backgrounds.

NO

- **F** Do not add any embellishments, like dropshadows.
- B Ballast Point Red or Black backgrounds are also acceptable, but must be used with one color logo in Ballast Point Cream.
- **G** Do not change any of the colors within the logo.
- C If the logo must be used with a photographic background, make sure it's in white and easily read.
- **H** Do not change the proportions of elements within the logo.
- Do not put any version of the logo on non-brand color backgrounds.
- Do not rotate the logo.
- E Do not place the full color logo on a black background. Use one color logo instead.
- J Do not remove elements within the logo.

Old branding

The Ballast Point brand has evolved since the creation of our original logo. Please refrain from using previous versions of the logo or artwork as these are not in line with our current branding. See below for examples of previous logos and art.







NO



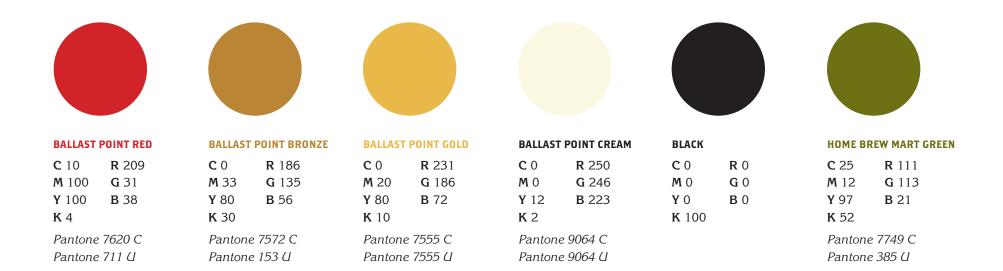


7

COLOR

Available brand swatches

For simple, one color applications, please use Ballast Point Red.



TYPE

Brothers

Use for headlines, always in all caps.

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

PRIMARY Brothers Regular

ABCDEFGHIJKLMNOPQRSTUVWXYZ

SECONDARY Brothers Bold



DECORATIVE - USE SPARINGLY Brothers Word Logos

Brothers can be purchased at http://www.emigre.com/EF.php?fid=83

TYPE

Korinna

Use for body copy.

Aa BbCc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz PRIMARY Korinna Regular

Aa BbCc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz SECONDARY Korinna Kursiv

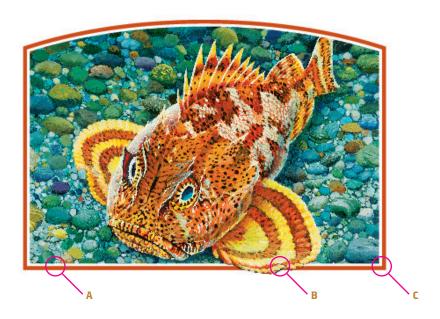
Aa BbCc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz Korinna Bold

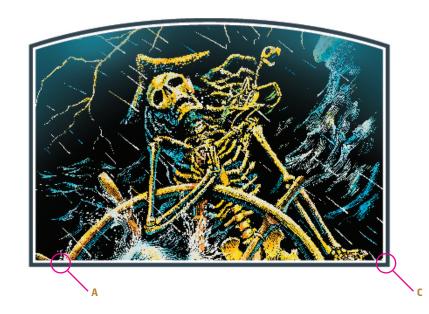
Aa BbCc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz
Korinna Bold Kursiv

Korinna can be purchased at https://www.myfonts.com/fonts/itc/korinna/

Proper use of art

Please follow these guidelines for using fish and skeleton artwork.





- A All art must be contained within arched rectangle. Refer to current bottle, can, and carton art for additional examples.
- B Small sections of the art can extend beyond arched rectangle. Refer to current bottle, can, and carton art for examples of acceptable "pop-outs." Do not create new pop-outs.
- C All arched rectangles are outlined with a stroke. Please note the small space between the art and stroke. The stroke color is based on the dark brand color for each beer. See page 12 for color examples.

Beer colors

Each beer has designated colors used in packaging, retail, and sales tools. The dark color associated with each beer is used to outline the corresponding art (see page 11 for examples).



Graphic Elements

We use particular graphics for consistency in communication. Please use the following where appropriate. Any Ballast Point brand color is acceptable.



To reference Ballast Point's founding



For direction to Ballast Point's website



To reference Ballast Point's local, crafted products

Art samples

Our marketing and sales collateral follow an established visual system using our brand colors, art, and graphic elements. Please refer to the following for examples.



- **A** *Approved, appropriate use of logo (see pages 1−6)*
- **B** Ballast Point Cream background (see page 8)
- **C** Appropriate use of art (see page 11)
- **□** *Appropriate use of type (see pages 9 10)*



- **E** Appropriate use of beer-specific color (see page 12)
- **F** Appropriate use of current imagery (see page 7)
- **G** Appropriate use of graphic elements (see page 13)



CONTACT

Our brand is managed by a team of marketing professionals and graphic designers. Please contact us with questions regarding acceptable Ballast Point branding or to submit project requests.

Hilary Cocalis

Director of Marketing hilary@ballastpoint.com

Art files can also be accessed on our graphics server using the following credentials:

Link: https://files.secureserver.net/0fbv235RPzy5el

Password: getgraphics